

# Fed*Fleet* 2025



## **Fleet Management, Utilization & Efficiency of the Future**

**Jeremy Hughes - Ft Walton Beach FMC Manager**

# Agenda

- Fleet Management - What is it?
- Utilization and Efficiency - How do they relate?
- Recommendations

# Fleet Management

- GSA Leasing Customers

- Factors

- Agency and mission
- Fleet size
- Policy and Regulations
- Budget

- GSA Fleet

- Factors

- Division within Fleet
- Area of responsibility
- Customer base
- Budget

Fleet management cannot be cookie cutter and requires constant adjustment.

What problems are you facing in fleet management?



# Utilization and Efficiency

- Does utilization drive efficiency or is it the other way around?
- How do they affect one another?
  - It is a give and take relationship that requires “Smart Fleet Management”
- My view today
  - It isn't about trying to maximize the return on a vehicle, it is about trying to stretch its longevity of usefulness for the customer.

# Recommendations

- Dive into data provide to look at utilization and make appropriate fleet adjustments
- Open communication in all directions (internally and externally)
- Address wants vs needs and how they truly affect the Agency mission
- Work through roadblocks that hold back efficiency and smart fleet management
  - Policies and Regulations
- Utilize all resources available to achieve you agencies goals (Know your FSR)
  
- Everyday tips
  - Use STR when it makes sense
  - Put recommend fuel and conduct PMs according to schedule
  - Limit vehicle upgrades to mission needs

# Questions

*If you would like a copy of this presentation, email [fedfleet@gsa.gov](mailto:fedfleet@gsa.gov)*



Thank you!