# LEASE NO. GS-04P-LNC60430

This Lease is made and entered into between

ROC III Fairlead Fairview Center Owner, LLC

(Lessor), whose principal place of business is 1800 Parkway Place, Suite 235, Marietta, GA 30067-8266, and whose interest in the Property described herein is that of Fee Owner, and

The United States of America

(Government), acting by and through the designated representative of the General Services Administration (GSA), upon the terms and conditions set forth herein.

Witnesseth: The parties hereto, for the consideration hereinafter mentioned, covenant and agree as follows:

Lessor hereby leases to the Government the Premises described herein, being all or a portion of the Property located at Fairview Center One

### 6302 Fairview Road, Charlotte, NC 28210-2226

and more fully described in Section 1 and Exhibit A, together with rights to the use of parking and other areas as set forth herein, to be used for such purposes as determined by GSA.

#### LEASE TERM

To Have and To Hold the said Premises with its appurtenances for the term beginning 10/22/2017 and continuing for a period of

#### 10 Years, 5 Years Firm,

subject to termination and renewal rights as may be hereinafter set forth.

In Witness Whereof, the parties to this Lease evidence their agreement to all terms and conditions set forth herein by their signatures below, to be effective as of the date of delivery of the fully executed Lease to the Lessor.

FOR THE LESSOR:	FOR THE GOVERNMENT
Name:	Name
Title: President	Title: Lease Contracting Officer
Entity Name:	General Services Administration, Public Buildings Service
Date: 0.10.1	Date: 12 17 17
WITNESSED EOD THE LÆSSOD RV	
Mame:	
Title: ASSOCIATE	
Date: 10.16.17	

The information collection requirements contained in this Solicitation/Contract, that are not required by the regulation, have been approved by the Office of Management and Budget pursuant to the Paperwork Reduction Act and assigned the OMB Control No. 3090-0163.

ESSOR: GOVERNMENT:

#### **SECTION 1** THE PREMISES, RENT, AND OTHER TERMS

#### 1.01 THE PREMISES (OCT 2016)

The Premises are described as follows:

- Office and Related Space: 17,503 rentable square feet (RSF), yielding 15,220 ANSI/BOMA Office Area (ABOA) square feet (SF) of office and related Space located on the 4th floor of the Building, as depicted on the floor plan(s) attached hereto as Exhibit A.
- Common Area Factor: The Common Area Factor (CAF), defined under Section 2 of the Lease, is established as 15 percent. This factor, rounded to the nearest whole percentage, shall be used for purposes of rental adjustments in accordance with the Payment Clause of the General Clauses
- C. Unless otherwise noted, the Government accepts the Premises and tenant improvements in their existing condition, except where specifications or standards are contained elsewhere in this Lease. These standards include security improvements. Fire Protection and Life Safety requirements, ABAAS compliance, as well as compliance with all local codes and ordinances. Such acceptance by the Government of existing Premises shall not relieve Lessor of continuing obligations for cleaning, janitorial, maintenance, repair, etc. as set forth in the Lease paragraphs and attached General Clauses.

#### 1.02 **EXPRESS APPURTENANT RIGHTS (SEP 2013)**

The Government shall have the non-exclusive right to the use of Appurtenant Areas, and shall have the right to post Rules and Regulations Governing Conduct on Federal Property, Title 41, CFR, Part 102-74, Subpart C within such areas. The Government will coordinate with Lessor to ensure signage is consistent with Lessor's standards. Appurtenant to the Premises and included in the Lease are rights to use the following:

- Parking: 48 parking spaces as depicted on the plan attached hereto as Exhibit B, reserved for the exclusive use of the Government, of which 48 shall be structured/inside parking spaces, and 0 shall be surface/outside parking spaces. In addition, the Lessor shall provide such additional parking spaces as required by the applicable code of the local government entity having jurisdiction over the Property.
- Antennas, Satellite Dishes, and Related Transmission Devices: (1) Space located on the roof of the Building sufficient in size for the installation and placement of telecommunications equipment, (2) the right to access the roof of the Building, and (3) use of all Building areas (e.g., chases, plenums, etc.) necessary for the use, operation, and maintenance of such telecommunications equipment at all times during the term of this Lease

#### 1.03 **RENT AND OTHER CONSIDERATION (OCT 2016)**

The Government shall pay the Lessor annual rent, payable in monthly installments in arrears, at the following rates: Α.

	FIRM TERM 10/22/2017 —	FIRM TERM ACCEPTANCE OF	Non-Firm Term 8/01/2022 –
	ACCEPTANCE OF COMPLETED SPACE	COMPLETED SPACE - 7/31/2022	7/31/2027
	ANNUAL RENT	ANNUAL RENT	ANNUAL RENT
SHELL RENT <sup>1</sup>	\$354,605.97	\$354,605.97	\$420,072.00
OPERATING COSTS <sup>2</sup>	\$107,577.03	\$107,577.03	\$107,577.03
TENANT IMPROVEMENTS RENT <sup>3</sup>	* \$0.00	*\$129,471.67	\$0.00
BUILDING SPECIFIC AMORTIZED CAPITAL (BSAC) <sup>4</sup>	** \$0.00	**\$106,540.00	\$0.00
PARKING	\$0.00	\$0.00	\$0.00
TOTAL ANNUAL RENT	\$462,183.00	\$698,194.67	\$527,649.03

<sup>1</sup>Shell rent calculation:

(Firm Term) \$20.259725 per RSF multiplied by the RSF stated under Paragraph 1.01 (Non-Firm Term) \$24.00 per RSF multiplied by the RSF stated under Paragraph 1.01

rental rate upon acceptance of the completed improvements. The improvements and security improvements are not scheduled to begin until after the effective date of the lease. Upon acceptance of the tenant improvements, a lease amendment will be completed to adjust the annual rental rates.



<sup>&</sup>lt;sup>2</sup>Operating Costs rent calculation: \$6.146205 per RSF multiplied by the RSF stated under Paragraph 1.01
<sup>3</sup>Tenant Improvements of \$647,358.35 are amortized at a rate of 0 percent per annum over 5 years. \* Tenant improvement charges will be added to the annual rental rate upon acceptance of the completed improvements. The improvements are not scheduled to begin until after the effective date of the lease. Upon acceptance of the tenant improvements, a lease amendment will be completed to adjust the annual rental rates.

<sup>4</sup>Building Specific Amortized Capital (BSAC) of \$532,700.00 is amortized at a rate of 0 percent per annum over 5 years. \*\* BSAC charges will be added to the annual

- B. This subparagraph intentionally deleted.
- C. Rent is subject to adjustment based upon a mutual on-site measurement of the Space upon acceptance, not to exceed **15,220** ABOA SF based upon the methodology outlined under the "Payment" clause of GSA Form 3517.
- D. Rent is subject to adjustment based upon the final Tenant Improvement (TI) cost to be amortized in the rental rate, as agreed upon by the parties subsequent to the Lease Award Date.
- E. Rent is subject to adjustment based on the final Building Specific Amortized Capital (BSAC) cost to be amortized in the rental rate, as agreed upon by the parties subsequent to the Lease Award Date.
- F. If the Government occupies the Premises for less than a full calendar month, then rent shall be prorated based on the actual number of days of occupancy for that month.
- G. Rent shall be paid to Lessor by electronic funds transfer in accordance with the provisions of the General Clauses. Rent shall be payable to the Payee designated by the Lessor in the System for Award Management (SAM). If the payee is different from the Lessor, both payee and Lessor must be registered and active in SAM.
- H. Lessor shall provide to the Government, in exchange for the payment of rental and other specified consideration, the following:
  - 1. The leasehold interest in the Property described herein in the paragraph entitled "The Premises."
- 2. All costs, expenses and fees to perform the work required for acceptance of the Premises in accordance with this Lease, including all costs for labor, materials, and equipment, professional fees, contractor fees, attorney fees, permit fees, inspection fees, and similar such fees, and all related expenses.
- 3. Performance or satisfaction of all other obligations set forth in this Lease; and all services, utilities, and maintenance required for the proper operation of the Property, the Building, and the Premises in accordance with the terms of the Lease, including, but not limited to, all inspections, modifications, repairs, replacements, and improvements required to be made thereto to meet the requirements of this Lease.
- This subparagraph intentionally deleted.
- J. In accordance with the Lease negotiations, the Lessor has offered free rent to the Government for the first **Two (2)** months of the Lease. Therefore, upon completion of the Tenant Improvement buildout and Security upgrades, and the Government's acceptance of the completed space, the first **Two (2)** months of the Lease shall be provided at no cost to the Government. A lease amendment will be completed to adjust the annual rental rate and payment schedule.

## 1.04 BROKER COMMISSION AND COMMISSION CREDIT (OCT 2016)

A. Cushman & Wakefield U.S., Inc. (Broker) is the authorized real estate Broker representing GSA in connection with this Lease transaction.
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The total amount of the Commission is and is earned upon Lease execution, payable according to the Commission Agreement signed
between the Lessor and Broker. Only of the Commission will be payable to Cushman & Wakefield U.S., Inc. with the remaining
, which is the Commission Credit, to be credited to the shell rental portion of the annual rental payments due and owing to fully recapture
this Commission Credit. The reduction in shell rent shall commence with the first month of the rental payments and continue until the credit has been
fully recentured in equal monthly installments over the shortest time practicable

B. Notwithstanding the "Rent and Other Consideration" paragraph of this Lease, the shell rental payments due and owing under this Lease shall be reduced to recapture fully this Commission Credit. The reduction in shell rent shall commence with the first month of the rental payments and continue as indicated in this schedule for adjusted Monthly Rent:

Month 3 Rental Payment \$58,182.89 minus prorated Commission Credit of	equals	adjusted 3rd Month's Rent.*
Month 4 Rental Payment \$58,182.89 minus prorated Commission Credit of	equals	adjusted 4th Month's Rent.*

## 1.05 TERMINATION RIGHTS (OCT 2016)

The Government may terminate this Lease, in whole or in parts, at any time effective after the Firm Term of this Lease, by providing not less than 90 days' prior written notice to the Lessor. The effective date of the termination shall be the day following the expiration of the required notice period or the termination date set forth in the notice, whichever is later. No rental shall accrue after the effective date of termination.

### 1.06 RENEWAL RIGHTS (OCT 2016) INTENTIONALLY DELETED

## 1.07 DOCUMENTS INCORPORATED IN THE LEASE (OCT 2016)

The following documents are attached to and made part of the Lease:

<sup>\*</sup> Subject to change based on adjustments outlined under the paragraph "Rent and Other Consideration."

DOCUMENT NAME	No. OF Pages	Ехнівіт
FLOOR PLAN	1	Α
PARKING PLAN	1	В
AGENCY REQUIREMENTS	80	С
SECURITY REQUIREMENTS - LEVEL 4	13	D
GSA FORM 3517B GENERAL CLAUSES	15	E
GSA FORM 3518-SAM, ADDENDUM TO SYSTEM FOR AWARD MANAGEMENT (SAM) REPRESENTATIONS AND CERTIFICATIONS (ACQUISITIONS OF LEASEHOLD INTERESTS IN REAL PROPERTY)	2	F

## 1.08 TENANT IMPROVEMENT RENTAL ADJUSTMENT (OCT 2016)

- A. The Tenant Improvement Allowance (TIA) for purposes of this Lease is \$647,358.35, \$42.5334 per ABOA SF. The TIA is the amount that the Lessor shall make available for the Government to be used for Tis. This amount is amortized in the rent over the Firm Term of this Lease at an annual interest rate of 0 percent.
- B. The Government, at its sole discretion, shall make all decisions as to the use of the TIA. The Government may use all or part of the TIA. The Government may return to the Lessor any unused portion of the TIA in exchange for a decrease in rent according to the agreed-upon amortization rate over the Firm Term.
- C. The Government may elect to make lump sum payments for any or all work covered by the TIA. That part of the TIA amortized in the rent shall be reduced accordingly. At any time after occupancy and during the Firm Term of the Lease, the Government, at its sole discretion, may elect to pay lump sum for any part or all of the remaining unpaid amortized balance of the TIA. If the Government elects to make a lump sum payment for the TIA after occupancy, the payment of the TIA by the Government will result in a decrease in the rent according to the amortization rate over the Firm Term of the Lease.
- D. If it is anticipated that the Government will spend more than the identified TIA, the Government may elect to:
  - 1. Reduce the TI requirements:
  - Pay lump sum for the overage upon substantial completion in accordance with the "Acceptance of Space and Certificate of Occupancy" paragraph;
  - Negotiate an increase in the rent.

## 1.09 TENANT IMPROVEMENT FEE SCHEDULE (JUN 2012)

For pricing TI costs, the following rates shall apply for the initial build-out of the Space.

		INITIAL BUILD-OUT
ARCHITECT/ENGINEER FEES (\$ PER ABOA SF or % of TI Construction Costs)		\$3.00
	LESSOR'S PROJECT MANAGEMENT FEE (% OF TI CONSTRUCTION COSTS)	5%

### 1.10 BUILDING SPECIFIC AMORTIZED CAPITAL (SEP 2012)

For purposes of this Lease, the Building Specific Amortized Capital (BSAC) is \$35.00 per ABOA SF. The Lessor will make the total BSAC amount available to the Government, which will use the funds for security related improvements. This amount is amortized in the rent over the Firm Term of this lease at an annual interest rate of 0 percent.

### 1.11 BUILDING SPECIFIC AMORTIZED CAPITAL RENTAL ADJUSTMENT (SEP 2013)

- A. The Government, at its sole discretion, shall make all decisions about the use of the Building Specific Amortized Capital (BSAC). The Government may use all or part of the BSAC. The Government may return to the Lessor any unused portion of the BSAC in exchange for a decrease in rent (where applicable) according to the agreed-upon amortization rate over the Firm Term.
- B. The Government may elect to make lump-sum payments for any work covered by the BSAC. The part of the BSAC amortized in the rent shall be reduced accordingly. At any time after occupancy and during the Firm Term of the Lease, the Government, at its sole discretion, may elect to pay a lump sum for any part or all of the remaining unpaid amortized balance of the BSAC. If the Government elects to make a lump-sum payment for the BSAC after occupancy, the payment of the BSAC by the Government will result in a decrease in the rent according to the amortization rate over the Firm Term of the Lease.
- C. If it is anticipated that the Government will spend more than the BSAC identified above, the Government may elect to:
  - Reduce the security countermeasure requirements;
  - 2. Pay a lump sum for the amount overage upon substantial completion in accordance with the "Acceptance of Space and Certificate of Occupancy" paragraph; or

LESSOR: GOVERNMENT:

3. Negotiate an increase in the rent.

### 1.12 PERCENTAGE OF OCCUPANCY FOR TAX ADJUSTMENT (OCT 2016)

As of the Lease Award Date, the Government's Percentage of Occupancy, as defined in the "Real Estate Tax Adjustment" paragraph of this Lease is 14.77 percent. The Percentage of Occupancy is derived by dividing the total Government Space of 17,503 RSF by the total Building space of 118,498 RSF. The tax parcel number is 179-011-85.

## 1.13 REAL ESTATE TAX BASE (SEP 2013) INTENTIONALLY DELETED

### 1.14 OPERATING COST BASE (OCT 2016)

The parties agree, for the purpose of applying the paragraph titled "Operating Costs Adjustment," that the Lessor's base rate for operating costs shall be \$6.146205 per RSF (\$107,577.03 annually).

## 1.15 RATE FOR ADJUSTMENT FOR VACANT LEASED PREMISES (SEP 2013)

In accordance with the paragraph entitled "Adjustment for Vacant Premises," if the Government fails to occupy or vacates the entire or any portion of the Premises prior to expiration of the term of the Lease, the operating costs paid by the Government as part of the rent shall be reduced by \$1.15 per ABOA SF of Space vacated by the Government.

## 1.16 HOURLY OVERTIME HVAC RATES (OCT 2016)

- A. The following rates shall apply in the application of the paragraph titled "Overtime HVAC Usage:"
  - \$ 25.00 per hour for the entire Floor.
- B. There is no overtime charge during the following weekend hours: Saturday: 8:00 AM through 1:00 PM

## 1.17 24-HOUR HVAC REQUIREMENT (OCT 2016) INTENTIONALLY DELETED

#### 1.18 BUILDING IMPROVEMENTS (MAR 2016)

Before the Government accepts the Space, the Lessor shall complete the following additional Building improvements:

- A. The Lessor has installed a direct digital control (DDC) system for the HVAC to increase efficiency. Lessor shall proceed with obtaining an Energy Star rating when 12 months of utility data is available to do so.
- 1.19 HUBZONE SMALL BUSINESS CONCERNS ADDITIONAL-PERFORMANCE REQUIREMENTS (MAR 2012) INTENTIONALLY DELETED