This Lease Is made and entered into between

## CESC Crystal/Rosslyn L.L.C.

(Lessor), whose principal place of business is c/o Vornado/Charles E. Smith, L.P., 2345 Crystal Drive, Suite 1100, Arlington, VA 22202 and whose interest in the Property described herein is that of Fee Owner, and

The United States of America

(Government), acting by and through the designated representative of the General Services Administration (GSA), upon the terms and conditions set forth herein.

Witnesseth: The parties hereto, for the consideration hereinafter mentioned, covenant and agree as follows:

Lessor hereby leases to the Government the Premises described herein, being all or a portion of the Property located at

# 201 12th Street, Arlington, VA 22202-5406

and more fully described in Section 1 and Exhibit B, together with rights to the use of parking and other areas as set forth herein, to be used for such purposes as determined by GSA.

## **LEASE TERM**

To Have and To Hold the said Premises with its appurtenances for the term beginning March 15, 2015 and continuing for a period of

# 10 Years, 10 Years Firm,

subject to termination and renewal rights as may termination and renewal rights, shall be more speci	hereinafter se lly set forth in a	
by the Government.		
	e their agreeme Lease to the Les	
Title: Executive vice President		
Entity Name: CESC Crystal/Rosslyn, L.L.C.		
Date: CCEISOIY		

vame

Title:

Date:

The information collection requirements contained in this Solicitation/Contract, that are not required by the regulation, have been approved by the Office of Management and Budget pursuant to the Paperwork Reduction Act and assigned the OMB Control No. 3090-0163.

LEASE NO. GS-11P-LVA12641

ESSOR: GOVERNMENT

GSA FORM L201C (09/13)

#### **SECTION 1** THE PREMISES, RENT, AND OTHER TERMS

#### 1.01 THE PREMISES (JUN 2012)

The Premises are described as follows:

- Office and Related Space: 74,931 rentable square feet (RSF), yielding 67,505 ANSI/BOMA Office Area (ABOA) square feet (SF) of office and related Space located on the entire fourth (4th) floor (36,664 ABOA SF/40,697 BRSF) and a portion of the fifth (5th) floor (30,841 ABOA SF/34,234 BRSF) of the Building, as depicted on the floor plan(s) attached hereto as Exhibit A.
- Common Area Factor: The Common Area Factor (CAF) is established as 1.11.. This factor, which represents the conversion from ABOA to rentable square feet, rounded to the nearest whole percentage, shall be used for purposes of rental adjustments in accordance with the Payment Clause of the General Clauses.

#### **EXPRESS APPURTENANT RIGHTS (SEP 2013)** 1.02

The Government shall have the non-exclusive right to the use of Appurtenant Areas, and shall have the right to post Rules and Regulations Governing Conduct on Federal Property, Title 41, CFR, Part 102-74, Subpart C within such areas. The Government will coordinate with Lessor to ensure signage is consistent with Lessor's standards. Appurtenant to the Premises and included in the Lease are rights to use the following:

- Parking: One (1) parking space as depicted on the plan attached hereto as Exhibit B, reserved for the exclusive use of the Government, of which one (1) shall be structured/inside parking spaces, and zero (0) shall be surface/outside parking spaces. In addition, the Lessor shall provide such additional parking spaces as required by the applicable code of the local government entity having jurisdiction over the Property.
- Antennas, Satellite Dishes, and Related Transmission Devices: (1) Space located on the roof of the Building sufficient in size for the installation and placement of telecommunications equipment, (2) the right to access the roof of the Building, and (3) use of all Building areas (e.g., chases, plenums, etc.) necessary for the use, operation, and maintenance of such telecommunications equipment at all times during the term of this

#### **RENT AND OTHER CONSIDERATION (SEP 2013)** 1.03

The Government shall pay the Lessor annual rent, payable in monthly installments in arrears, at the following rates: A.

	FIRM TERM
	ANNUAL RENT
SHELL RENT <sup>1</sup>	\$1,565,308.59
TENANT IMPROVEMENTS RENT <sup>2</sup>	\$ 336,440.19
OPERATING COSTS <sup>3</sup>	\$ 483,304.95
BUILDING SPECIFIC AMORTIZED CAPITAL (BSAC)4	\$ 12,73 <b>8</b> .27
PARKING <sup>5</sup>	\$ 0.00
TOTAL ANNUAL RENT	\$2,397,792.00

Shell rent calculation

(Firm Term) \$20.89 per RSF multiplied by 74,931 RSF (Non Firm Term) \$XX per RSF multiplied by XX RSF

<sup>2</sup>The Tenant Improvement Allowance of \$49.84 per ABOA SF is amortized at a rate of 0.00 percent per annum over ten (10) years, equivalent to \$3,364,401.90.

Operating Costs rent calculation: \$6.45 per RSF multiplied by 74,931 RSF

Building Specific Amortized Capital (BSAC) of \$127,382.70 are amortized at a rate of 0.00 percent per annum over ten (10) years

<sup>5</sup> Parking costs described under sub-paragraph H below

<sup>6</sup> Rent shall be abated in its entirety for the first thirty (30) months of the Firm Term.

In inctances where the Lesser ameritizes either the TI or BSAC for a period exceeding the Firm Term of the Lesser, should the Government terminate the Lease after the Firm Term or does not otherwise renew or extend the term beyond the Firm Term, the Government shall not be liable for any costs, including unamortized costs beyond the Firm Torm.

- Rent is subject to adjustment based upon a mutual on-site measurement of the Space upon acceptance, not to exceed 67,505 ABOA SF based upon the methodology outlined under the "Payment" clause of GSA Form 3517.
- Rent is subject to adjustment based upon the final Tenant Improvement (TI) cost to be amortized in the rental rate, as agreed upon by the parties subsequent to the Lease Award Date.



D. agreed		subject to adjustment based on the final Building Specific Amertized Capital (BSAC) cost to be amertized in the rental rate, as no parties subsequent to the Lease Award Date.
E. of occu	If the Gupancy for t	overnment occupies the Premises for less than a full calendar month, then rent shall be prorated based on the actual number of days hat month.
	yee design	hall be paid to Lessor by electronic funds transfer in accordance with the provisions of the General Clauses. Rent shall be payable to ated in the Lessor's Central Contractor Registration (CCR), now the System for Award Management (SAM). If the payee is different both payee and Lessor must be registered in SAM.
G.	Lessor	shall provide to the Government, in exchange for the payment of rental and other specified consideration, the following:
	1.	The leasehold interest in the Property described in the paragraph entitled "The Premises."
	2. ts for labor, ted expens	All costs, expenses and fees to perform the work required for acceptance of the Premises in accordance with this Lease, including materials, and equipment, professional fees, contractor fees, attorney fees, permit fees, inspection fees, and similar such fees, and es.
		Performance or satisfaction of all other obligations set forth in this Lease; and all services, utilities, and maintenance required for tion of the Property, the Building, and the Premises in accordance with the terms of the Lease, including, but not limited to, all fications, repairs, replacements, and improvements required to be made thereto to meet the requirements of this Lease.
H. (surfac	Parking e/outside).	shall be provided at a rate of \$XX per parking space per month (structured/inside), and \$XX per parking space per month
1.04	BROKE	R COMMISSION AND COMMISSION CREDIT (JUN 2012)
this Co	tal amount on the two whice mmission (	ng LaSalle Americas, Inc. (Broker) is the authorized real estate Broker representing GSA in connection with this Lease transaction. of the Commission is and is earned upon Lease execution, payable according to the Commission Agreement signed parties. Only for the Commission will be payable to Jones Lang LaSalle Americas, Inc. with the remaining this is the Commission Credit, to be credited to the shell rental portion of the annual rental payments due and owing to fully recapture Credit. The reduction in shell rent shall commence with the first month of the rental payments and continue until the credit has been equal monthly installments over the shortest time practicable.
	uced to rec	anding the "Rent and Other Consideration" paragraph of this Lease, the shell rental payments due and owing under this Lease shall apture fully this Commission Credit. The reduction in shell rent shall commence with the first month of the rental payments and ted in this schedule for adjusted Monthly Rent:
Month	31 Rental F	Payment \$199.816.00 minus prorated Commission Credit of Section Regulars Regulars Adjusted 31 st Month's Rent *

## 1.05 TERMINATION RIGHTS (AUG 2011)

Month 32 Rental Payment \$199,816.00 minus prorated Commission Credit of

The Government may terminate this Lease, in whole or in part, at any time effective after the Firm Term of this Lease, by providing not less than XX days' prior written notice to the Lessor. The effective date of the termination shall be the day following the expiration of the required notice period or the termination date set forth in the notice, whichever is later. No rental shall accrue after the effective date of termination.

# 1.06 RENEWAL RIGHTS (SEP 2013)

This Lease may be renewed at the option of the Government for a term of at the following rental rate(s):

	OPTION TERM, YEAR	
	ANNUAL RENT	ANNUAL RATE / RSF
SHELL RENTAL RATE	Wall and the	
OPERATING COSTS	OPERATING COST BASIS SHALL CO INC COSTS FROM THE EFFECTIVE YEAR OF THE OPTION TERM IS SUBJECT TO CONT ANNUAL ADJUSTMENTS.	

provided notice is given to the Lessor at least XX days before the end of the original Lease term, all other terms and conditions of this Lease, as same may have been amended, shall remain in full force and effect during any renewal term.

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adjusted 32 nd Month's Rent.\*

# 1.07 DOCUMENTS INCORPORATED IN THE LEASE (SEP 2013)

The following documents are attached to and made part of the Lease:

DOCUMENT NAME	No. of PAGES	Ехнівіт
FLOOR PLAN(S)	2	Α
PARKING PLAN(S)	1	В
AGENCY SPECIAL REQUIREMENTS	3	С
FACILITY SECURITY LEVEL 2 REQUIREMENTS	5	D
AGENCY SECURITY REQUIREMENTS	4	E
SECURITY UNIT PRICE LIST	2	F
SMALL BUSINESS SUBCONTRACTING PLAN	10	G
GSA FORM 1217, LESSOR'S ANNUAL COST STATEMENT (BASE LEASE)	1.1	Н
GSA FORM 3517B, GENERAL CLAUSES	47	us and I would
GSA FORM 3518, REPRESENTATIONS AND CERTIFICATIONS	10	J
GSA FORM 12000, PRELEASE FIRE PROTECTION AND LIFE SAFETY	19	K
PRELEASE BUILDING SECURITY REPORT	11	West L
UNIT PRICE LIST	3	М
LEASE AMENDMENT(S) ISSUED UNDER RLP AMENDMENT NO. 1	1	N
FIRE PROTECTION & LIFE SAFETY RIDER #1		0
GSA FORM 1217, LESSOR'S ANNUAL COST STATEMENT (EXPANSION SPACE)	1	Р

# 1.08 TENANT IMPROVEMENT ALLOWANCE (AUG 2011)

The Tenant Improvement Allowance (TIA) for purposes of this Lease is \$49.84 per ABOA SF. The TIA is the amount that the Lessor shall make available for the Government to be used for TIs. This amount is amortized in the rent over the Firm Term of this Lease at an annual interest rate of 0.00 percent, equivalent to \$3,364,401.90.

## 1.09 TENANT IMPROVEMENT RENTAL ADJUSTMENT (SEP 2013)

- A. The Government, at its sole discretion, shall make all decisions as to the use of the TIA. The Government may use all or part of the TIA. The Government may return to the Lessor any unused portion of the TIA in exchange for a decrease in rent according to the agreed-upon amortization rate over the Firm Term.
- B. The Government may elect to make lump sum payments for any or all work covered by the TIA. That part of the TIA amortized in the rent shall be reduced accordingly. At any time after occupancy and during the Firm Term of the Lease, the Government, at its sole discretion, may elect to pay lump sum for any part or all of the remaining unpaid amortized balance of the TIA. If the Government elects to make a lump sum payment for the TIA after occupancy, the payment of the TIA by the Government will result in a decrease in the rent according to the amortization rate over the Firm Term of the Lease.
- C. If it is anticipated that the Government will spend more than the allowance identified above, the Government may elect to:
  - 1. Reduce the TI requirements;
  - Pay iump sum for the overage upon substantial completion in accordance with the "Acceptance of Space and Certificate of Occupancy" paragraph;
  - 3. Negotiate an increase in the rent to amortize additional TI funds into the rent, subject to the approval of the Lessor.

# 1.10 TENANT IMPROVEMENT FEE SCHEDULE (JUN 2012)

For pricing TI costs, the following rates shall apply for the initial build-out of the Space.

	INITIAL BUILD-OUT
ARCHITECT/ENGINEER FEES (\$ PER ABOA SF OR % OF TI CONSTRUCTION COSTS)	\$3.50
LESSOR'S PROJECT MANAGEMENT FEE (% OF TI CONSTRUCTION COSTS)	2.0%

## 1.11 BUILDING SPECIFIC AMORTIZED CAPITAL (SEP 2012)

For purposes of this Lease, the Building Specific Amertized Capital (BSAC) is \$X.XX per ABOA SF. The Lesser will make the total BSAC amount available to the Government, which will use the funds for security related improvements. This amount is amertized in the rent over the Firm Term of this lease at an annual interest rate of X percent.

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## 1.12 BUILDING SPECIFIC AMORTIZED CAPITAL RENTAL ADJUSTMENT (SEP 2013)

A. The Government, at its sole discretion, shall make all decisions about the use of the Building Specific Amortized Capital (BSAC). The Government may use all or part of the BSAC. The Government may return to the Lessor any unused portion of the BSAC in exchange for a decrease in rent (where applicable) according to the agreed-upon amortization rate over the Firm Term.

B. The Government may clect to make lump-sum payments for any work covered by the BSAC. The part of the BSAC amortized in the rent shall be reduced accordingly. At any time after occupancy and during the Firm Term of the Lease, the Government, at its sole discretion, may cleet to pay a lump sum for any part or all of the remaining unpaid amortized balance of the BSAC. If the Government elects to make a lump sum payment for the BSAC after occupancy, the payment of the BSAC by the Government will result in a decrease in the rent according to the amortization rate over the Firm Term of the Lease.

C. If It is anticipated that the Government will spend more than the BSAC identified above, the Government may elect to:

- Reduce the security countermeasure requirements;
- 2. Pay a lump sum for the amount overage upon substantial completion in accordance with the "Acceptance of Space and Cortificate of Occupancy" paragraph; or
- 3. Negetiate an increase in the rent.

## 1.13 PERCENTAGE OF OCCUPANCY FOR TAX ADJUSTMENT (JUN 2012)

As of the Lease Award Date, the Government's Percentage of Occupancy, as defined in the "Real Estate Tax Adjustment" paragraph of this Lease is 21.88 percent. The Percentage of Occupancy is derived by dividing the total Government Space of 74,931 RSF by the total Building space of 342,470 RSF.

### 1.14 REAL ESTATE TAX BASE (SEP 2013)

The Real Estate Tax Base is defined in the "Real Estate Tax Adjustment" paragraph of the Lease. Tax adjustments shall not occur until the tax year following lease commencement has passed.

### 1.15 OPERATING COST BASE (SEP 2013)

The parties agree, for the purpose of applying the paragraph titled "Operating Costs Adjustment," that the Lessor's base rate for operating costs shall be \$6.45 per RSF (\$483,304.95/annum).

## 1.16 RATE FOR ADJUSTMENT FOR VACANT LEASED PREMISES (SEP 2013)

In accordance with the paragraph entitled "Adjustment for Vacant Premises," if the Government fails to occupy or vacates the entire or any portion of the Premises prior to expiration of the term of the Lease, the operating costs paid by the Government as part of the rent shall be reduced by \$1.00 per ABOA SF of Space vacated by the Government for full floors only.

# 1.17 HOURLY OVERTIME HVAC RATES (AUG 2011)

The following rates shall apply in the application of the paragraph titled "Overtime HVAC Usage:"

- \$X.XX per hour per zone
- No. of zonos: X
- \$46.98 per hour for the entire Space.

Notwithstanding anything to the contrary, the rate for overtime HVAC services shall be \$46.98/hour for the entire leased premises for the first 256 hours of each lease year. In excess of 256 hours each lease year, Lessor shall submit a record of overtime HVAC usage requested through its online service request system. In addition, Lessor shall be entitled to submit an invoice for overtime hours in excess of 256 hours each lease year, which shall include with each invoice a copy of actual electricity bills and certification by Lessor that the costs do not exceed the actual electricity costs incurred by Landlord for providing the overtime HVAC requested by the Government. Actual utility costs shall be generated through calculating mechanical systems utility consumption, considering seasonal impacts on the systems, and deriving a blended hourly rate. If multiple tenants required overtime HVAC during the same hours, the Government shall be charged its pro rata share of the blended hourly rate.

The Government reserves the right to require the Lessor provide documentation to confirm that the overtime HVAC rate reflects the actual costs incurred by the Lessor. If the overtime HVAC rates do not reflect the actual costs incurred by the Lessor, the Lessor and Government agree to renegotiate this rate which will be reflected in a Supplemental Lease Agreement.

# 1.18 24-HOUR HVAC REQUIREMENT (APR 2011)

The hourly overtime HVAC rate specified above shall not apply to any portion of the Premises that is required to have heating and cooling 24 hours per day. If 24-hour HVAC is required by the Government for any designated rooms or areas of the Premises, such services shall be provided by the Lessor at an annual rate of \$X.XX per ABOA SF of the area receiving the 24-hour HVAC. Notwithstanding the foregoing, Lessor shall provide this service at no additional cost to the Government if the Lessor provides this service to other tenants in the Building at no additional charge.

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## 1.19 BUILDING IMPROVEMENTS (SEP 2012)

Be	ore th	e Government accepts the Space, the Lessor shall complete the following additional Building improvements:
	A.	Refer to Fire Protection & Life Safety Rider #1 (Exhibit O attached hereto)
	B.	
	C.	

# 1.20 HUBZONE SMALL BUSINESS CONCERNS ADDITIONAL PERFORMANCE REQUIREMENTS (MAR 2012)

If the Lessor is a qualified HUBZone small business concern (SBC) that did not waive the price evaluation preference then as required by 13 C.F.R. 126.700, the HUBZone SBC must spend at least 50% of the cost of the contract incurred for personnel on its own employees or employees of other qualified HUBZone SBC's and must meet the performance of the work requirements for subcontracting in 13 C.F.R. § 125.6(c). If the Lessor is a HUBZone joint venture, the aggregate of the qualified HUBZone SBC's to the joint venture, not each concern separately, must perform the applicable percentage of work required by this clause.

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